INSURANCE STUDIES - MINOR

College of Applied and Technical Studies
cats@kent.edu
www.kent.edu/cats

Description
The Insurance Studies minor has been designed so students from
many disciplines can complement their major and develop the skills
necessary to enter this industry. The insurance industry offers career
opportunities for graduates from a wide variety of majors and provides
great employment opportunities. Some of the positions include
accountants, adjustors, actuaries, agents, IT specialists, investigators,
underwriters, nurses, sales and operations managers.

Fully Offered At:
• Online

Admission Requirements
Admission to a minor is open to students declared in a bachelor's degree,
the A.A.B. or A.A.S. degree or the A.T.S. degree (not Individualized
Program major). Students declared only in the A.A. or A.S. degree or the
A.T.S. degree in Individualized Program may not declare a minor. Students
may not pursue a minor and a major in the same discipline.

Program Requirements

Minor Requirements

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>INS 29000</td>
<td>INTRODUCTION TO INSURANCE AND RISK</td>
<td>3</td>
</tr>
<tr>
<td>INS 39000</td>
<td>INSURANCE LAW, FINANCE AND RISK MANAGEMENT</td>
<td>3</td>
</tr>
<tr>
<td>INS 39001</td>
<td>INSURANCE OPERATIONS (WIC)</td>
<td>3</td>
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<tr>
<td>or INS 49000</td>
<td>LIFE AND HEALTH INSURANCE</td>
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<tr>
<td>or INS 49001</td>
<td>PERSONAL LINES INSURANCE</td>
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<tr>
<td>or INS 49002</td>
<td>COMMERCIAL INSURANCE</td>
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Minor Electives, choose from the following: 9

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
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<tbody>
<tr>
<td>BMRT 11000</td>
<td>INTRODUCTION TO BUSINESS ¹</td>
</tr>
<tr>
<td>BMRT 11009</td>
<td>INTRODUCTION TO MANAGEMENT TECHNOLOGY ²</td>
</tr>
<tr>
<td>COMM 15000</td>
<td>INTRODUCTION TO HUMAN COMMUNICATION (KADL)</td>
</tr>
<tr>
<td>MKTG 45046</td>
<td>PROFESSIONAL SELLING</td>
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</tbody>
</table>

Minimum Total Credit Hours: 18

¹ Students may substitute BUS 10123 for BMRT 11000
² Students may substitute MGMT 24163 for BMRT 11009

Graduation Requirement

Minimum Minor GPA

2.000

• Minimum 6 credit hours in the minor must be upper-division
coursework (30000 and 40000 level).
• Minimum 6 credit hours in the minor must be outside of the course
requirements for any major or other minor the student is pursuing.
• Minimum 50 percent of the total credit hours for the minor must be
taken at Kent State (in residence).