AGRI 20000   ECONOMIC PERSPECTIVES ON FOOD AND AGRICULTURE  
3 Credit Hours
Introduction of the role of economics in agriculture at the firm, national,  
and international level. An overview of the structure and scope of the  
U.S. Food and Fiber Sector and its current trends and implications for the  
national economy. Students learn to apply various economic principles  
and concepts relating to production agriculture, business management,  
consumer behavior, market price analysis and equilibrium, international  
trade and public policy formation.
Prerequisite: none.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 30000   FARM BUSINESS MANAGEMENT  
3 Credit Hours
Develops an understanding of the various business management  
decisions involved in the organization and operation of a farm business  
operation for continuous profit and production cost efficiency. Students  
acquire knowledge and proficiency in applying the various economic  
principles and farm business management analysis concepts which  
aid a farm operator or owner in the decision making process for a farm  
business operation.
Prerequisite: ACTT 11000 and BMRT 11009 and ECON 22060.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 31000   AGRIBUSINESS MANAGEMENT  
3 Credit Hours
Intended for students interested in careers eventually leading to  
managerial positions in commodity production and marketing, input  
supply, banking, cooperatives and related agricultural industries. Focus is  
on the use of financial statements, operating and managerial functions,  
communication, and the inter-personal work environment within an  
an organization. Presentation is by lecture integrated with experiential  
learning through use of student-team decision making applied to an  
agribusiness management simulation.
Prerequisite: ACTT 11000 and ACTT 11001 and BMRT 11009 and  
ECON 22060.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 32000   FARM RECORDS ANALYSIS AND INCOME TAX  
MANAGEMENT  
3 Credit Hours
Develop an understanding of the procedures involved with farm  
recordkeeping and illustrates the ways in which farm records can be used  
to evaluate and to improve the economic performance and profitability of  
a farm business. Students have the opportunity to gain an understanding  
of the current tax system. Students learn to apply the various tax  
management methods and strategies that can be used to maximize the  
after tax income to a farm business operation.
Prerequisite: AGRI 30000.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 33000   AGRICULTURAL COMMODITY MARKETING  
3 Credit Hours
Covers the economic factors, socioeconomic trends, farm demographic  
changes, global competitiveness, and consumer attitudes that shape  
the current structure and operation of the U.S. agricultural marketing  
system. Includes how decisions at one level in the value chain impact  
at all other levels and explores how and when the system changes as a  
result of individual decisions. Also focuses on quality-based marketing,  
contracting and provides a global perspective.
Prerequisite: AGRI 20000 and BMRT 11009 and BMRT 21050 and  
ECON 22060.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 34000   LIVESTOCK PRODUCTION MANAGEMENT  
3 Credit Hours
An introduction to the livestock industry and its role in society and our  
economy. Principles of livestock production management are introduced  
for beef, swine, dairy cattle, horses, sheep, goats and poultry.
Prerequisite: AGRI 31000; and BSCI 10001 and 10003, or BSCI 10005.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 35000   CROP AND FORAGE PRODUCTION MANAGEMENT  
3 Credit Hours
Deals with crop plants in relation to the environment, crop improvement,  
seeds, and seeding. The practice of tillage, fertilizer, rotation, cropping,  
and weed control is covered. Pastureland and farmland, the harvest of  
field crops, and the handling and marking of grain seeds and hay are also  
included, as well as crops of the grass family, perennial forage grasses,  
the legume family and miscellaneous crops.
Prerequisite: BSCI 10001 and BSCI 10003, or BSCI 10005; and  
AGRI 30000.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 40000   ADVANCED FARM BUSINESS MANAGEMENT  
3 Credit Hours
Application of economics and business principles to the management of  
a Farm Business. Use of analytical tools such as enterprise budgeting,  
linear programming, pro-forma cash flow budgeting, capital budgeting,  
and risk management analysis to aid the decision-making process.  
Understanding of farm transfer and succession planning and its  
importance in the intergenerational viability of a farm business.
Prerequisite: AGRI 30000.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter
AGRI 40092   AGRIBUSINESS INTERNSHIP (ELR)   3 Credit Hours
Provides students an internship work experience in the agribusiness industry. The internship may be completed in any one of the following areas of agribusiness: sales management, agriculture lending, insurance, cooperative management, commodity merchandising, farm business management, public relations, farm marketing, agricultural policy, dairy production or farm business operations.
Prerequisite: Agribusiness (AGRI) major; Junior or Senior standing; and special approval.
Schedule Type: Practicum or Internship
Contact Hours: 9 other
Grade Mode: Standard Letter
Attributes: Experiential Learning Requirement

AGRI 41000   AGRICULTURAL PRICE ANALYSIS   3 Credit Hours
The economics of supply and demand provide a foundation for understanding the behavior of agricultural markets, the formation of prices, and the role of prices in the allocation of goods and services. Traditional topics include: price determination, seasonality, market adjustments, marketing margins, short-run and long-run demand, derived demand, hedging with futures markets, marketing strategies, and trade. Graphical and empirical methods, including regression, are used to do price analysis.
Prerequisite: AGRI 20000 and BMRT 21050 and ECON 22061.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 42000   AGRICULTURAL FINANCE   3 Credit Hours
To develop an understanding and proficiency in applying the various economic principles and concepts of financial management for analyzing alternative investment decisions and solving financial problems in a farm business operation. Various strategies for acquiring and financing capital resources in the farm business operation are explored. Characteristics of the financial institutions providing credit to farmers and their particular lending programs are studied.
Prerequisite: AGRI 30000 and ECON 22060 and MATH 11010.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 43000   AGRICULTURAL ENVIRONMENTAL LAW   3 Credit Hours
To acquaint students with the fundamentals of state and federal pollution control law. Major topics include: air pollution control, water pollution control, toxic substance control, solid waste management and disposal, Superfund, wetlands, endangered species, land use regulation, environmental assessment, environmental law administration and enforcement and global environmental law.
Prerequisite: AGRI 30000 and BMRT 21000 and ECON 22061.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 44000   AGRICULTURAL AND INTERNATIONAL TRADE POLICY   3 Credit Hours
History, development, programs, and analysis of public policy issues in agriculture and natural resources. Analysis of science, economic, and political factors involved in policy development. Emphasis on farm policy and farm structure; food and nutrition; trade and development; and natural resources, the environment, and bioenergy, with special attention to issues and policies impacting Ohio and the United States.
Prerequisite: AGRI 20000 and ECON 22061.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

AGRI 45000   SENIOR SEMINAR (WIC)   3 Credit Hours
Capstone course designed to expose Agribusiness majors to current events and the interpretation of those events in an economics framework for use in management decision making. Students are introduced to the scientific method and complete a senior research project.
Prerequisite: senior standing; and agribusiness (AGRI) major.
Schedule Type: Seminar
Contact Hours: 3 other
Grade Mode: Standard Letter
Attributes: Writing Intensive Course

Agribusiness (AGRI)