BUSINESS MANAGEMENT
AND RELATED TECHNOLOGIES (BMRT)

BMRT 11000  INTRODUCTION TO BUSINESS  3 Credit Hours
(Equivalent to BUS 10123) Overview of social, economic and consumer environments as related to large and small business. Emphasis is on production, marketing, finance, management and human resources. It is recommended that any reading courses indicated by COMPASS score are taken prior to enrolling in this course.
Prerequisite: None.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 11006  BUSINESS COMPUTATIONS I  3 Credit Hours
Application of algebraic and arithmetic concepts to accounting, finance and marketing. Computation of finance charges, taxes, fundamentals of inventory control and depreciation.
Prerequisite: None.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 11009  INTRODUCTION TO MANAGEMENT TECHNOLOGY  3 Credit Hours
(Equivalent to MIS 24163) Study of planning, organizing, directing/leadership, controlling, staffing, decision making, and communication theories and management applications of human and material resources and methods. It is recommended that any reading courses indicted by COMPASS score are taken prior to enrolling in this course.
Prerequisite: None.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 21000  BUSINESS LAW AND ETHICS I  3 Credit Hours
(Equivalent to FIN 26074) Introduction to American law as related to government, business, society and the ethical issues that occur in the legal environment. Emphasis will focus on contract law. Relevant past and current law issues will be addressed.
Prerequisite: UC 00006 or Compass Reading score of 86; and ENG 01001 or Compass Writing score of 67.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 21004  INTRODUCTION TO BUSINESS STATISTICS  3 Credit Hours
(Equivalent to MIS 24056) Basic decision making statistics for business management. Emphasis is on probability theory, statistical inferences and decision making under uncertainty.
Prerequisite: MATH 00023 or MATH 00024 or MATH 11009 or MATH 11010.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 21008  CASE STUDIES IN MANAGEMENT TECHNOLOGY  3 Credit Hours
Application of management theory to actual business situations. Emphasis on decision making and evaluation of methods and styles of management in all functional areas.
Prerequisite: BMRT 11000 or BMRT 11009 or MIS 24163 or BUS 10123.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 21011  FUNDAMENTALS OF FINANCIAL MANAGEMENT  3 Credit Hours
Understanding basic financial reports for analysis and performance of a business. Preparation of sales forecasts to develop capital and expense budgets.
Prerequisite: ACTT 11000 and COMT 11000 or special approval of BMRT faculty.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 21020  INTRODUCTION TO ENTREPRENEURSHIP  3 Credit Hours
Provides information about the functional elements of starting a small business. Includes the use of instruments, exercises and case analyses to assess entrepreneurial skills.
Prerequisite: None.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter-IP

BMRT 21023  FINANCING THE BUSINESS VENTURE  3 Credit Hours
Course deals with determining capital needs, identifying sources of capital, developing a financial plan and interpreting financial statements. Both public and private loan programs will be reviewed.
Prerequisite: BMRT 21020 or special approval of full-time BMRT faculty.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 21050  FUNDAMENTALS OF MARKETING TECHNOLOGY  3 Credit Hours
(Equivalent to MKTG 25010) An overview of the process, activities, and problems associated with the conception, planning and execution of pricing, promotion, product and placement of goods and services
Prerequisite: ECON 22060.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 21051  FUNDAMENTALS OF RETAILING  3 Credit Hours
A survey of retailing that emphasizes skills necessary for store organization, location, layout, pricing, merchandising and inventory control. New retail concepts are stressed.
Prerequisite: BMRT 11000 or special approval of BMRT faculty.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter
BMRT 21052  PROFESSIONAL SELLING TECHNIQUES  3 Credit Hours  
Study of personal selling as a promotional technique to determine and satisfy the needs of buyers and to build a long-term relationship among all parties.  
Prerequisite: BMRT 11000 or special approval of full-time BMRT faculty.  
Schedule Type: Lecture  
Contact Hours: 3 lecture  
Grade Mode: Standard Letter

BMRT 21053  ADVERTISING IN BUSINESS  3 Credit Hours  
A practical approach to the study of advertising. Emphasis is on the effective use of the media creating advertising operations and advertising management.  
Prerequisite: BMRT 21050 or special approval of BMRT faculty.  
Schedule Type: Lecture  
Contact Hours: 3 lecture  
Grade Mode: Standard Letter

BMRT 21092  INTERNSHIP IN MANAGEMENT TECHNOLOGY (ELR)  
1-3 Credit Hours  
(Repeatable for credit) Students participate in a supervised educational experience. Each credit hour requires a minimum of seven hours work without pay or 10 hours work with pay per week for 15 weeks.  
Prerequisite: Special approval of full-time BMRT faculty.  
Schedule Type: Practicum or Internship  
Contact Hours: 7-21 other  
Grade Mode: Standard Letter-IP  
Attributes: Experiential Learning Requirement

BMRT 21095  SPECIAL TOPICS  1-3 Credit Hours  
(Repeatable for credit) Special topics in business technology announced when scheduled.  
Prerequisite: special approval from full-time BMRT faculty.  
Schedule Type: Lecture  
Contact Hours: 1-3 lecture  
Grade Mode: Standard Letter

BMRT 21096  INDIVIDUAL INVESTIGATION IN BUSINESS TECHNOLOGY  
1-3 Credit Hours  
(Repeatable for credit) Individual study in business and related fields.  
Prerequisite: Business Management Technology (BMRT) major and special approval from full-time BMRT faculty.  
Schedule Type: Individual Investigation  
Contact Hours: 1-3 other  
Grade Mode: Standard Letter-IP

BMRT 31005  PURCHASING AND SUPPLY MANAGEMENT  3 Credit Hours  
Investigates the purchasing, planning and logistics functions of supply chain management. Process control, negotiations, quality control, service measurement and other quantitative methods are covered.  
Prerequisite: BMRT 11000 or BMRT 11009.  
Schedule Type: Lecture  
Contact Hours: 3 lecture  
Grade Mode: Standard Letter

BMRT 31006  HUMAN RESOURCE MANAGEMENT  3 Credit Hours  
The study of contemporary issues of human resources. Covers planning, job design, selection, appraisal, compensation, training, life quality, safety/health, diversity and unions.  
Prerequisite: BMRT 11009 or MIS 24163.  
Schedule Type: Lecture  
Contact Hours: 3 lecture  
Grade Mode: Standard Letter

BMRT 31009  SEMINAR IN MANAGEMENT TECHNOLOGY  3 Credit Hours  
Last semester students of business management technology engage in critical reading, writing and discussion to apply business theory to on-the-job experiences.  
Prerequisite: BMRT 21008 or special approval of full-time BMRT faculty.  
Schedule Type: Lecture  
Contact Hours: 3 lecture  
Grade Mode: Standard Letter

BMRT 36401  APPLICATIONS OF TECHNOLOGY MANAGEMENT SOFTWARE  3 Credit Hours  
Combination of computer and business applications for managing technology within an organization. Focus is on using emerging computer software programs for the enhancement of decision making. Course is 2 hours lecture, 1 hour lab.  
Prerequisite: BMRT 11000 and COMT 12000; or special approval of full-time Applied Business faculty.  
Schedule Type: Combined Lecture and Lab  
Contact Hours: 3 other  
Grade Mode: Standard Letter

BMRT 36410  SECURITY FOR BUSINESS STUDENTS  3 Credit Hours  
Concepts and principles of security and safety in industrial and commercial settings. Focus on executive oversight of corporate security functions. Includes risk analysis, security surveys, emergency preparedness and security policies and procedures.  
Prerequisite: Junior standing.  
Schedule Type: Lecture  
Contact Hours: 3 lecture  
Grade Mode: Standard Letter

BMRT 36415  CUSTOMER SERVICE  3 Credit Hours  
Analysis and definition of customer satisfaction with an emphasis on quality customer service that includes techniques for assessing company service efforts and developing customer satisfaction programs.  
Prerequisite: Sophomore standing.  
Schedule Type: Lecture  
Contact Hours: 3 lecture  
Grade Mode: Standard Letter

BMRT 36420  PHYSICAL SECURITY  3 Credit Hours  
Elements of design, technology and procedures that deter, delay, detect and defeat criminal activity. Deployment and optional countermeasures. Budgeting based on risk analysis.  
Prerequisite: Junior standing.  
Schedule Type: Lecture  
Contact Hours: 3 lecture  
Grade Mode: Standard Letter

BMRT 36430  SECURITY MANAGEMENT  3 Credit Hours  
Principles of security and safety in private business and institutions. Emphasis on proprietary departments and security of those departments. Focus on need for proprietary security organization, internal controls, external threats and electronic devices. Examination of departmental policies and procedures.  
Prerequisite: Junior standing.  
Schedule Type: Lecture  
Contact Hours: 3 lecture  
Grade Mode: Standard Letter
BMRT 36440 SECURITY INVESTIGATION 3 Credit Hours
Addresses future of private security, conducting interviews and dealing with testimonial evidence. Following leads, collecting evidence, preserving crime scenes, use of investigative tools, surveillance techniques and report writing.
Prerequisite: Junior standing.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 40092 PRACTICUM IN APPLIED BUSINESS AND TECHNOLOGY (ELR) 1-4 Credit Hours
(Repeatable for a maximum of 4 credit hours) On sight internship or a project with a business or technology related organization approved by the instructor.
Prerequisite: Junior standing and special approval.
Schedule Type: Field Experience, Practicum or Internship
Contact Hours: 7-28 other
Grade Mode: Standard Letter
Attributes: Experiential Learning Requirement

BMRT 40096 INDIVIDUAL INVESTIGATION IN BUSINESS AND TECHNOLOGY 1-4 Credit Hours
(Repeatable for a maximum of 4 credit hours) Perform an individual project or research assignment as approved by the instructor.
Prerequisite: Junior standing and special approval.
Schedule Type: Individual Investigation
Contact Hours: 7-28 other
Grade Mode: Standard Letter

BMRT 46295 SPECIAL TOPICS IN APPLIED BUSINESS 2-3 Credit Hours
(Repeatable for credit) Specialized advance instruction oriented primarily to applied business topics. Topics will vary and will be announced as scheduled.
Prerequisite: special approval.
Schedule Type: Lecture
Contact Hours: 2-3 lecture
Grade Mode: Standard Letter

BMRT 46409 STRATEGIC MANAGEMENT OF TECHNOLOGY AND INNOVATION 3 Credit Hours
An examination using case studies and readings of the management of technology and innovation through perspectives at the product line, business unit and corporate levels.
Prerequisite: BMRT 21050 and BMRT 21011; and junior standing.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 46410 CRISIS AND DISASTER MANAGEMENT PLANNING 3 Credit Hours
Addresses planning process for mitigation and recovery strategies for natural and man-made crisis and disasters. Includes risk assessment, incident management and planning evaluation.
Prerequisite: Junior standing.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 46418 LABOR STUDIES IN TECHNOLOGY 3 Credit Hours
This course will include the history of the labor movement, interrelationships of labor with business and industry, labor law, contemporary labor problems that emphasizes how unions are organized, contracts, arbitration and management issues.
Prerequisite: Junior standing.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

BMRT 46420 LEGAL ISSUES IN SECURITY 3 Credit Hours
Survey of laws applicable to security risks including torts, labor, employment, criminal and constitutional issues.
Prerequisite: Junior standing.
Schedule Type: Lecture
Contact Hours: 3 lecture
Grade Mode: Standard Letter

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