EMBA 67021 GLOBAL CONDITIONS AND MACROECONOMIC POLICY-EMBA 2 Credit Hours
Analysis of forces determining economic growth, employment, inflation and the global economic environment with emphasis on understanding the business cycle and government stabilization policies.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67022 MANAGERIAL ECONOMICS-EMBA 2 Credit Hours
Analysis of managerial decision-making within the economic environment with emphasis on the firm's economic decisions under different market and business conditions.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67031 FINANCIAL ACCOUNTING-EMBA 2 Credit Hours
(Cross-listed with EMBA 77031) Study of basic principles, concepts and financial reporting for external users and the impact this will have on executive decisions.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67032 ACCOUNTING INFORMATION FOR EXECUTIVES-EMBA 2 Credit Hours
(Cross-listed with EMBA 77032) Study of managerial decision-making through planning and control techniques. Major emphasis will be on profit planning, responsibility accounting, cost behavior patterns and application of accounting data to basic planning and control decisions.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67040 OPERATIONS MANAGEMENT-EMBA 2 Credit Hours
(Cross-listed with EMBA 77040) This course is designed for executives who have minimal experience with the production or operations phase of business. In this course they will develop skill in defining operating problems, in identifying alternative solutions and selecting the most viable solution.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67041 APPLIED STATISTICAL ANALYSIS-EMBA 2 Credit Hours
(Cross-listed with EMBA 77041) An analysis of univariate and multivariate statistical models and the use of these models to solve practical problems. A comparison of classical and neoclassical statistical approaches is also conducted.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67042 GLOBALIZATION AND TECHNOLOGY STRATEGY-EMBA 2 Credit Hours
(Slashed with EMBA 77042) This course provides managers and executives a critical understanding of various corporate, global and ethical issues related to leading and managing companies and innovations in a global world. This course integrates cross-functional aspects of business in light of geopolitical events, history, technology and strategy.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67043 DYNAMICS OF LEADERSHIP FOR EXECUTIVES-EMBA 2 Credit Hours
(Slashed with EMBA 77043) Leadership skills including: team development, conflict resolution, negotiation, communications and project development. These skills along with ethical considerations are developed to enhance business decision making.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67044 EXECUTIVE MASTER BUSINESS ADMINISTRATION (EMBA) 2 Credit Hours

EMBA 67051 MARKETING MANAGEMENT-EMBA 2 Credit Hours
(Cross-listed with EMBA 77051) The various elements comprising marketing strategy are studied as components of integrated programs directed toward industrial and consumer markets.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67056 FINANCIAL PLANNING AND STRATEGY-EMBA 2 Credit Hours
(Cross-listed with EMBA 77056) Problems and approaches to financial decision-making in business enterprises: controlling the allocation of funds among both current and fixed assets, assessing financial needs, and planning the mix and methods of financing.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67061 MONEY AND CAPITAL MARKETS-EMBA 2 Credit Hours
(Cross-listed with EMBA 77061) Analysis and evaluation of the structure, functions and characteristics of domestic and international money and capital markets as the financing mechanism for business and non business systems.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter
EMBA 67071  HUMAN RESOURCE MANAGEMENT-EMBA  2 Credit Hours
(Cross-listed with EMBA 77071) The course will deal with some of the major areas of interest to the management of human resources. Special emphasis will be placed on areas of staff planning, such as job analysis and selection.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67082  LEGAL AND SOCIAL IMPACT ON MANAGERIAL DECISION-MAKING-EMBA  2 Credit Hours
(Cross-listed with EMBA 77082) Managerial decision-making is examined in terms of the real and potential impacts of the legal, political and social environment of business.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67084  MULTINATIONAL BUSINESS MANAGEMENT-EMBA  2 Credit Hours
The course covers the management of multinational corporations, including environmental and cultural aspects and the financial marketing production and personnel functions of international operations.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67085  EXECUTIVE POLICIES AND PLANNING-EMBA  2 Credit Hours
(Cross-listed with EMBA 77085) The course concentrates on the determination of corporate strategy in the business firm and its implementation through appropriate organizational arrangements and procedures.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 67090  APPLIED RESEARCH DESIGN-EMBA  1 Credit Hour
(Cross-listed with EMBA 77090) Introduction to research design in management. The course deals with the applications of the scientific method to solving organizational problems with a decision making context.
Prerequisite: graduate standing.
Schedule Type: Lecture
Contact Hours: 1 lecture
Grade Mode: Standard Letter

EMBA 67091  SEMINAR IN EXECUTIVE SKILLS DEVELOPMENT-EMBA  1,2 Credit Hour
(Repeatable for credit) (Cross-listed with EMBA 77091) A series of seminars developing managerial skills such as communications, leadership teamwork project and time management etc. Offered primarily in first year of program.
Prerequisite: graduate standing.
Schedule Type: Seminar
Contact Hours: 1-2 other
Grade Mode: Standard Letter

EMBA 67096  APPLIED RESEARCH PROJECT-EMBA  3 Credit Hours
(Repeatable for credit) A research project based on an applied business or economic problem will be conducted under the direct supervision of a participating faculty member in the EMBA program.
Prerequisite: graduate standing.
Schedule Type: Individual Investigation
Contact Hours: 3 other
Grade Mode: Standard Letter

EMBA 67191  SEMINAR IN CURRENT ISSUES FOR EXECUTIVE DEVELOPMENT-EMBA  1,2 Credit Hour
(Repeatable for credit) (Cross-listed with EMBA 77191) A series of seminars on current managerial, technological or economic problems facing the executive in today's society. Emphasis on global issues.
Prerequisite: graduate standing.
Schedule Type: Seminar
Contact Hours: 1-2 other
Grade Mode: Standard Letter

EMBA 77031  FINANCIAL ACCOUNTING-EMBA  2 Credit Hours
(Cross-listed with EMBA 67031) Study of basic principles, concepts and financial reporting for external users and the impact this will have on executive decisions.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 77032  ACCOUNTING INFORMATION FOR EXECUTIVE ACTION-EMBA  2 Credit Hours
(Cross-listed with EMBA 67032) Study of managerial decision-making through planning and control techniques. Major emphasis will be on profit planning, responsibility accounting, cost behavior patterns and application of accounting data to basic planning and control decisions.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 77040  OPERATIONS MANAGEMENT-EMBA  2 Credit Hours
(Cross-listed with EMBA 67040) This course is designed for executives who have minimal experience with the production or operations phase of business. In this course they will develop skill in defining operating problems identifying alternative solutions and selecting the most viable solution.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

EMBA 77041  APPLIED STATISTICAL ANALYSIS-EMBA  2 Credit Hours
(Cross-listed with EMBA 67041) An analysis of univariate and multivariate statistical models and the use of these models to solve practical problems. A comparison of classical and neoclassical statistical approaches is also conducted.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter
Executive Master Business Administration (EMBA)

**EMBA 77042  MANAGEMENT INFORMATION SYSTEMS-EMBA  2 Credit Hours**
(Cross-listed with EMBA 67042) Synthesis of computer/information technology organization behavior and functional aspects of business to enhance decision making and strategic planning skills of the manager.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

**EMBA 77043  DYNAMICS OF LEADERHSP FOR EXECUTIVE-EMBA  2 Credit Hours**
(Cross-listed with EMBA 67043) Leadership skills including: team development conflict resolution negotiation communications and project development. These skills along with ethical considerations are developed to enhance business decision making.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

**EMBA 77051  MARKETING MANAGEMENT-EMBA  2 Credit Hours**
(Cross-listed with EMBA 67051) The various elements comprising marketing strategy are studied as components of integrated programs directed toward industrial and consumer markets.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

**EMBA 77058  MARKETING STRATEGY AND PLANNING-EMBA  2 Credit Hours**
(Cross-listed with EMBA 67058) Focuses on integration of marketing planning into the strategic planning process. Deals mostly with marketing strategy at the level of senior management rather than operations.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

**EMBA 77061  FINANCIAL PLANNING AND STRATEGY-EMBA  2 Credit Hours**
(Cross-listed with EMBA 67061) Problems and approaches to financial decision making in business enterprises: controlling the allocation of funds among both current and fixed assets, assessing financial needs, and planning the mix and methods of financing.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

**EMBA 77070  ORGANIZATIONAL ANALYSIS AND DESIGN-EMBA  2 Credit Hours**
(Cross-listed with EMBA 67070) The course is concerned with the development of both theoretical and practical concepts related to complex work organizations.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

**EMBA 77071  HUMAN RESOURCE MANAGEMENT-EMBA  2 Credit Hours**
(Cross-listed with EMBA 67071) The course will deal with some of the major areas of interest to the management of human resources. Special emphasis will be placed on areas of staff planning such as job analysis and selection.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

**EMBA 77082  LEGAL AND SOCIAL IMPACT ON MANAGERIAL DECISION-MAKING-EMBA  2 Credit Hours**
(Cross-listed with EMBA 67082) Managerial decision-making is examined in terms of the real and potential impacts of the legal, political and social environment of business.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

**EMBA 77085  EXECUTIVE POLICY AND PLANNING-EMBA  2 Credit Hours**
(Cross-listed with EMBA 67085) The course concentrates on the determination of corporate strategy in the business firm and its implementation through appropriate organizational arrangements and procedures.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 2 lecture
Grade Mode: Standard Letter

**EMBA 77090  APPLIED RESEARCH DESIGN-EMBA  1 Credit Hour**
(Cross-listed with EMBA 67090) Introduction to research design in management. The course deals with the applications of the scientific method to solving organizational problems with a decision-making context.
Prerequisite: doctoral standing.
Schedule Type: Lecture
Contact Hours: 1 lecture
Grade Mode: Standard Letter

**EMBA 77091  SEMINAR IN EXECUTIVE SKILLS DEVELOPMENT-EMBA  1,2 Credit Hour**
(Repeatable for credit) (Cross-listed with EMBA 67091) A series of seminars developing managerial skills such as communications, leadership, teamwork, project and time management, etc. Offered primarily in first year of program.
Prerequisite: doctoral standing.
Schedule Type: Seminar
Contact Hours: 1-2 other
Grade Mode: Standard Letter

**EMBA 77096  APPLIED RESEARCH PROJECT-EMBA  3 Credit Hours**
(Repeatable for credit) A research project based on an applied business or economic problem will be conducted under the direct supervision of a participating faculty member in the EMBA program.
Prerequisite: doctoral standing.
Schedule Type: Individual Investigation
Contact Hours: 3 other
Grade Mode: Standard Letter
EMBA 77191  SEMINAR IN CURRENT ISSUES FOR EXECUTIVE DEVELOPMENT-EMBA  1,2 Credit Hour
(Repeatable for credit) (Cross-listed with EMBA 67191) A series of seminars on current managerial, technological or economic problems facing the executive in today's society. Emphasis on global issues.
Prerequisite: doctoral standing.
Schedule Type: Seminar
Contact Hours: 1-2 other
Grade Mode: Standard Letter